

GLA Green New Deal Funded Internships

Homethings

About the company

Did you know that your typical cleaning spray is 95% water and just 5% the stuff that cleans? Bonkers hey. Homethings (www.gethomethings.com) is here to make the cleaning products you want. The ones that make sense, ones that are easy to refill and truly sustainable. Take our tableted cleaning sprays so you can refill your bottle with just a tab and tap water.

We're a start-up but are growing fast, selling our products online and in supermarkets. So if you're interested in cleaning up cleaning, and gaining experience at a venture backed start-up, then keep on reading.

About the role

We're searching for an entrepreneurial student to support our sales team. We currently sell our products in Waitrose and to a number of independent retailers. It will be your job to support our existing accounts and develop new accounts. This is an amazing opportunity to work with an experienced Head of Sales who has got a lot of experience to share.

Your responsibilities will include:

- Driving new business with independent retailers: pitching to store owners; writing proposals; and processing orders.
- Supporting and growing existing accounts;
- Creating marketing materials.

About the intern

Apply if you:

- Are a current university student (any level)
- Are excited about working and learning at an early stage start-up;
- Are a quick learner;
- Are a self-starter with a bias for action;
- Have experience in sales or want to develop a career in sales.

The role will involve visiting retailers so a driver's licence and access to a car would be beneficial. Travel expenses will be fully covered.

Length of internship: 3 months

Remuneration: London Living Wage (£11.05 per hour)



To apply: please email your CV and a short cover email, detailing why you are suitable for the role, to Matthew Aubrey (matthew@gethomethings.com) and ccciinternships@imperial.ac.uk

Homethings is here to shake things up in the cleaning industry. We are a team of 8 people passionate to grow the company, have a positive impact on the world and have a bit of fun along the way. Whoever you are and wherever you're from, we'd like you to join our club. We are an equal opportunity employer and actively encourage applications from candidates with diverse backgrounds and experiences. Group think is the enemy and we want our team to reflect our audience and customer base. We're building a diverse team of doers who celebrate our differences, encourage our quirks and work with our flaws. We think that there's more to life than job descriptions and ticking boxes so if you're interested in the role and feel like you'd bring some good clean fun to the team, then we want to hear from you.