

Better Futures+ Internships

envoPAP

About the company

We make innovative, sustainable packaging and paper that's kind to the planet. By using renewable sources—like sugarcane waste instead of wood—our production has a much smaller environmental footprint than traditional packaging, and still delivers an industry-leading product.

<https://envopap.com/>

About the role

- Seeking opportunities for business development within a defined area or sector.
- Working with the sales team on new markets.
- Locates or proposes potential business deals by contacting potential partners
- Planning and overseeing new marketing initiatives
- Help with market research, lead generation, attending client and partner meetings as well as supporting local marketing activities.
- Prepare materials, join brainstorming and help capture research output.
- Create engaging content-lead campaigns to develop the company brand within the industry

About the intern

- Hands-on self-starter with the combination of analytical and commercial skills to figure out what needs doing and then doing it
- Strong influencing skills and the ability to inspire confidence · Analytical thinker with a demonstrably broad business perspective
- Displays energy, creativity and innovation
- Results-focused
- Able to deliver under pressure
- Comfortable working in a fast-changing environment; appetite and motivation to raise the game
- Passionate about sustainability and creating a better future for the planet

Length of internship: 3 to 6 months

Remuneration: London Living Wage (£10.85 per hour)

To apply: please email e.quigley@imperial.ac.uk and ghida@envopap.com